



DEFENSE SECURITY COOPERATION AGENCY

WASHINGTON, DC 20301-2800

OCT 05 2006

In reply refer to:  
I-06/012467-POL

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: Advance Coordination for Defense Articles and Services Requiring Data from the National Geospatial-Intelligence Agency (DSCA Policy 06-43) [SAMM E-Change 64]

This memorandum updates the SAMM to provide guidance on the purchase of defense articles and services that require Geospatial Intelligence (GEOINT). The update includes adding GEOINT to the category of what may be purchased under FMS, and also advises the Implementing Agencies on Letter of Request and Letter of Offer and Acceptance procedures for GEOINT requirements.

Effective immediately, Chapters 4 and 5 of the SAMM are updated to include the following information on purchases of GEOINT:

a. C4.3.16. Geospatial Intelligence (GEOINT). GEOINT provides the capability to visually depict physical features and geographically referenced activities on the Earth. It consists of imagery, imagery intelligence, and geospatial information (topographic, aeronautical and hydrographic maps, and charts data). GEOINT is essential to the guidance systems in many weapons. National Geospatial-Intelligence Agency (NGA) GEOINT data are either shared with the international community through agreements and arrangements under the authority of the Director of the NGA and/or the Director of National Intelligence, or can be purchased from NGA. Implementing Agencies are responsible for coordinating the release of the GEOINT data with NGA in advance. See paragraph C5.1.4.3.5. for additional information.

b. C5.1.4.3.5. LORs for Defense Articles and Services Containing Geospatial Intelligence (GEOINT). If an Implementing Agency, other than NGA, receives an LOR for defense articles and/or services requiring GEOINT, the Implementing Agency must coordinate the request with the NGA (Office of International Affairs and Policy) to determine if, and by what means, the GEOINT data requirements may be supported. This coordination must take place prior to responding to an LOR or preparing an LOA to ensure that GEOINT-sharing is considered and resolved as part of the releasability process, and is in consonance with the Combatant Commander's security assistance and armaments cooperation responsibilities. Any Country Team Assessments (CTA) (see C5.1.3.1. for when a CTA is required and Table C5.T1. for the information required in a CTA) must address not only the defense articles and services being transferred, but also the plans for sharing, use, and protection of the required GEOINT data in the recipient country.

This change will be included in the automated version of the SAMM found on the DSCA Web Page as SAMM E-Change 64. The NGA (Office of International Affairs and Policy) point of contact is Lt Colonel April Choi-Pawlowski, (301) 227-6463; e-mail: [Yanghee.A.ChoiPawlowski@nga.mil](mailto:Yanghee.A.ChoiPawlowski@nga.mil). The DSCA point of contact for SAMM policy is Kathy Robinson, DSCA/STR-POL, (703) 601-4368; e-mail: [Kathy.Robinson@dsc.mil](mailto:Kathy.Robinson@dsc.mil).

A handwritten signature in cursive script, reading "Richard J. Millies".

Richard J. Millies  
Deputy Director

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