



**DEFENSE SECURITY COOPERATION AGENCY**  
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WASHINGTON, D.C. 20301-2800

26 NOV 2013

MEMORANDUM FOR DEPUTY ASSISTANT SECRETARY OF THE ARMY FOR  
DEFENSE EXPORTS AND COOPERATION  
DEPUTY ASSISTANT SECRETARY OF THE NAVY FOR  
INTERNATIONAL PROGRAMS  
DEPUTY UNDER SECRETARY OF THE AIR FORCE FOR  
INTERNATIONAL AFFAIRS  
DIRECTOR, DEFENSE CONTRACT MANAGEMENT AGENCY  
DIRECTOR, DEFENSE FINANCE AND ACCOUNTING SERVICE  
DIRECTOR, DEFENSE INFORMATION SYSTEMS AGENCY  
DIRECTOR, DEFENSE THREAT REDUCTION AGENCY  
DIRECTOR, NATIONAL GEOSPATIAL-INTELLIGENCE  
AGENCY  
DIRECTOR, MISSILE DEFENSE AGENCY  
DIRECTOR, DEFENSE LOGISTICS AGENCY  
DIRECTOR, DEFENSE LOGISTICS INFORMATION SERVICE  
DIRECTOR, DEFENSE LOGISTICS AGENCY DISPOSITION  
DEPUTY DIRECTOR FOR INFORMATION ASSURANCE,  
NATIONAL SECURITY AGENCY

SUBJECT: Security Assistance Management Manual (SAMM), Administrative Changes for  
Chapter 7, DSCA Policy 13-63, [SAMM E-Change 240]

This memorandum updates Chapter 7 of the Security Assistance Management Manual with administrative changes for additional clarification. Substantive changes were not made as part of this memorandum. Any substantive changes to the SAMM will be issued under a separate policy memo/SAMM E-change. These changes will be included in the online version of the SAMM at <http://www.dsca.mil/samm/>.

The SAMM changes identified in this memorandum are effective immediately. For questions, please contact Todd Hughes, <http://www.samm.dsca.mil>, (703) 604-6598.

A handwritten signature in black ink, appearing to read "Kidd J. Manville".

Kidd J. Manville  
Acting Principal Director  
Strategy

cc:

AFRICOM

CENTCOM

EUCOM

NORTHCOM

SOUTHCOM

PACOM

TRANSCOM

SOCOM

STATE/PM-RSAT

USASAC

SATFA

USACE

NAVSUP WSS

NETSAFA

TRADOC

AFSAC

AFSAT

DISAM

MARCOR IP

SCETC

USCG International Affairs (G-CI)

## Security Assistance Management Manual (SAMM) Administrative Changes, E-Change 240

### 1) Section C7.3.1. Procurement Items

<b>Insert:</b>	“consistent with Section 225.7301(c) of the Defense Federal Acquisition Regulations Supplement.” as follows:
<b>To:</b>	C.7.3.1. Procurement Items. When items are procured directly from a vendor, title passes at the vendor's loading facility. FMS transactions are government-to-government sales and the terms of any DoD-administered contract for FMS materiel should be Free-On-Board (FOB) origin, consistent with Section 225.7301(c) of the Defense Federal Acquisition Regulation Supplement. FOB specifies which party pays for which shipment and loading costs, and where responsibility for the goods is transferred. FOB-origin means the price for goods includes delivery at the seller's expense to a specified point and means that the purchaser assumes liability for lost or damaged cargo and pays all shipping costs, whether through a FMS freight forwarder or the Defense Transportation System.”
<b>Reason:</b>	To more accurately reflect the origin of the FOB requirements for contracting.

### 2) C7.4.1. Delivery Term Code

<b>From:</b>	“The Delivery Term Code (DTC) indicates how far, from the source of supply to the final destination, that the Department of Defense (DoD) is responsible to transport a shipment.”
<b>To:</b>	“The Delivery Term Code (DTC) is a logistical code that indicates how far, from the source of supply to the final destination, that the Department of Defense (DoD) is responsible to transport a shipment. The DTC does not determine the mode of transportation or how it is financed.”
<b>Reason:</b>	DTCs are primarily logistical codes.

### 3) C7.4.2.

<b>From:</b>	“Coordination with TRANSCOM may be necessary. Each DTC must be feasible and actionable.”
<b>To:</b>	"Coordination with TRANSCOM's Enterprise Readiness Center at <a href="mailto:ustc-erc-loa@ustranscom.mil">ustc-erc-loa@ustranscom.mil</a> may be necessary.”
<b>Reason:</b>	Provides contact information for TRANSCOM's Enterprise Readiness Center.

4) Section C7.7.3. MAPAD Address Changes

<b>From:</b>	“It is strongly recommended that FMS purchasers conduct an annual review of all MAPAD addresses for accuracy and work with the Implementing Agency (IA) to delete MAPAD addresses that are no longer required”
<b>To:</b>	“It is strongly recommended each Geographic Combatant Command ensure that assigned Security Cooperation Offices meet on an established basis, not less than annually, with the respective FMS purchaser country MAPAD Point of Contact to conduct a review of all MAPAD addresses. The MAPAD review should validate each existing MAPAD address and content, and determine which MAPAD addresses are no longer valid. The MAPAD review findings need to be passed to each Implementing Agency to delete MAPAD addresses that are no longer required and to update existing MAPAD addresses as required.”
<b>Reason:</b>	Clarifies the process and requirements of recommended MAPAD reviews.

5) C7.16. Movements of Explosive Materiel By Commercial Conveyance.

<b>From:</b>	“The U.S. Department of Transportation’s Pipeline and Hazardous Materials Safety Administration (DOT/PHMSA) regulates commercial conveyance of HAZMAT in the U.S. DOT/PMHSA issues authorizations, known as EX-Numbers, which are required for commercial conveyance of all HAZMAT containing any amount of Hazard Class 1 (HC1) Explosives, such as rockets, missiles, torpedoes, and explosives.”
<b>To:</b>	“The U.S. Department of Transportation’s Pipeline and Hazardous Materials Safety Administration (DOT/PHMSA) regulates commercial conveyance of HAZMAT in the U.S. DOT/PMHSA issues authorizations, known as EX-Numbers, which are required for commercial conveyance of all HAZMAT containing Hazard Class 1 (HC1) Explosives, such as rockets, missiles, torpedoes, and explosives. Any article containing HC1 materiel requires an EX-Number, regardless of overall Hazard Classification.”
<b>Reason:</b>	Clarifies the circumstances when EX-Numbers are needed.