



**DEFENSE SECURITY COOPERATION AGENCY**  
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WASHINGTON, D.C. 20301-2800

04 FEB 2020

MEMORANDUM FOR DEPUTY UNDER SECRETARY OF THE AIR FORCE FOR  
INTERNATIONAL AFFAIRS  
DEPUTY ASSISTANT SECRETARY OF THE ARMY FOR  
DEFENSE EXPORTS AND COOPERATION  
DEPUTY ASSISTANT SECRETARY OF THE NAVY FOR  
INTERNATIONAL PROGRAMS  
DIRECTOR, DEFENSE CONTRACT MANAGEMENT AGENCY  
DIRECTOR FOR SECURITY ASSISTANCE, DEFENSE FINANCE  
AND ACCOUNTING SERVICE - INDIANAPOLIS OPERATIONS  
DIRECTOR, DEFENSE INFORMATION SYSTEMS AGENCY  
DIRECTOR, DEFENSE LOGISTICS AGENCY  
DIRECTOR, DEFENSE LOGISTICS INFORMATION SERVICE  
DIRECTOR, DEFENSE LOGISTICS AGENCY DISPOSITION  
SERVICES  
DIRECTOR, DEFENSE THREAT REDUCTION AGENCY  
DIRECTOR, MISSILE DEFENSE AGENCY  
DIRECTOR, NATIONAL GEOSPATIAL – INTELLIGENCE  
AGENCY  
DEPUTY DIRECTOR FOR INFORMATION ASSURANCE,  
NATIONAL SECURITY AGENCY

SUBJECT: Security Assistance Management Manual (SAMM), Administrative Changes,  
Defense Security Cooperation Agency (DSCA) Policy 20-05, [SAMM E-Change 467]

This memorandum updates the SAMM with clerical and administrative changes. This memorandum does not contain contextual policy changes. DSCA will issue contextual changes to the SAMM under a separate policy memo/SAMM E-change. These administrative changes will be included in the online version of the SAMM at <http://www.samm.dsca.mil>.

The SAMM changes identified in this memorandum are effective immediately. For questions, please contact Andrew Mayer, [Andrew.P.Mayer.civ@mail.mil](mailto:Andrew.P.Mayer.civ@mail.mil), (703) 697-9480.

A handwritten signature in black ink, appearing to read "A. Gorowitz", is positioned above the printed name.

Alan Gorowitz  
Principal Director  
Strategy, Plans, and Programs

Attachment:

As stated.

cc:

STATE/PM-RSAT

AFRICOM

CENTCOM

EUCOM

INDOPACOM

NORTHCOM

SOCOM

SOUTHCOM

TRANSCOM

USACE

USASAC

USASAC-NC

SATFA

TRADOC

NAVSUP WSS

NAVICP

NETSAFA

AFSAC

AFSAT

DSCU

MARCORIP

SCETC

USCG International Affairs (G-CI)

**Security Assistance Management Manual (SAMM), E-Change 467**  
**Administrative Changes**

1. Chapter 9, C9.8.4., clarifies how RAPS can be determined. Update Risk Assessed Payment Schedules, to read as follows:

C9.8.4. Risk Assessed Payment Schedules. Risk Assessed Payment Schedules (RAPS) is a term of sale that provides approved FMS partners that are otherwise ineligible for Dependable Undertaking (DU) status with an alternative to the "Cash with Acceptance" standard term of sale. RAPS offers FMS Partners on the cusp of DU eligibility a mechanism to establish a positive payment history for future LOAs, while mitigating risk to the United States Government against non-payment. DSCA will evaluate and grant the FMS Partner's eligibility at case or country level with the existing three tier DU evaluation process.

2. Chapter 9, C9.8.4.2., Update Eligibility Evaluation, to read as follows:

C9.8.4.2. Eligibility Evaluation. The SCO, IA, or FMS Partner may submit an official request for an eligibility evaluation to the appropriate DSCA Integrated Regional Team (IRT) lead. The DSCA IRT will then forward the complete request with supporting documents to DSCA (Directorate of Business Operations (DBO) Financial Policy & Analysis Division (FPA)) for review and evaluation. The DSCA IRT may originate the official request and submit the package directly to DSCA (Directorate of Business Operations (DBO) Financial Policy & Analysis Division (FPA)). Each RAPS request needs to include many of the same documents required for a standard DU second and third tier assessment.

3. Chapter 9, C9.T12., removes the LOR requirement from the list of required documents. Update the table to read as follows:

**Table C9.T12. Documents Required For Final Evaluation**

Number	Document Name	Remarks	OPR
1	FMS Program History Form	Comprehensive Overview of FMS Program Financial History	DSCA (Directorate of Business Operations (DBO) Country Financial Management Division (CFM))
2	Quarterly National Fund Payment History for last 5-7 years	Record of payments made from the FMS partner. Does not include FMF or any other source of funds	DSCA (Directorate of Business Operations (DBO) Country Financial Management Division (CFM)) or

Number	Document Name	Remarks	OPR
			Defense Finance and Accounting Services (DFAS)
3	Country Team Assessment	Should address SCO's understanding of FMS Partner's ability to pay and budget for requirement (See SAMM C5.T1.)	SCO
4	COCOM Endorsement for RAPS	Should address COCOM's understanding of FMS Partner's ability to pay and budget for requirement	COCOM
5	RAPS/Dependable Undertaking Assessment Form	Weighted Assessment of Various Factors. (The assessment form is completed after all other documents listed above are received by FPA).	DSCA (Directorate of Business Operations (DBO) Financial Policy & Analysis Division (FPA))