



**DEFENSE SECURITY COOPERATION AGENCY**  
2800 DEFENSE PENTAGON  
WASHINGTON, D.C. 20301-2800

27 JULY 2020

MEMORANDUM FOR DEPUTY UNDER SECRETARY OF THE AIR FORCE FOR  
INTERNATIONAL AFFAIRS  
DEPUTY ASSISTANT SECRETARY OF THE ARMY FOR  
DEFENSE EXPORTS AND COOPERATION  
DEPUTY ASSISTANT SECRETARY OF THE NAVY FOR  
INTERNATIONAL PROGRAMS  
DIRECTOR, DEFENSE CONTRACT MANAGEMENT AGENCY  
DIRECTOR FOR SECURITY ASSISTANCE, DEFENSE FINANCE  
AND ACCOUNTING SERVICE – INDIANAPOLIS OPERATIONS  
DIRECTOR, DEFENSE INFORMATION SYSTEMS AGENCY  
DIRECTOR, DEFENSE LOGISTICS AGENCY  
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DIRECTOR, DEFENSE LOGISTICS AGENCY DISPOSITION  
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DIRECTOR, MISSILE DEFENSE AGENCY  
DIRECTOR, NATIONAL GEOSPATIAL – INTELLIGENCE  
AGENCY  
DEPUTY DIRECTOR FOR INFORMATION ASSURANCE,  
NATIONAL SECURITY AGENCY

SUBJECT: Security Assistance Management Manual (SAMM), Administrative Changes,  
Defense Security Cooperation Agency (DSCA) Policy 20-29, [SAMM E-Change  
480]

This memorandum updates the SAMM with clerical and administrative changes. This memorandum does not contain contextual policy changes. DSCA will issue contextual changes to the SAMM under a separate policy memo/SAMM E-change. These administrative changes will be included in the online version of the SAMM at <http://www.samm.dsca.mil>.

The SAMM changes identified in this memorandum are effective immediately. For questions, please contact Andrew Mayer, [Andrew.P.Mayer.civ@mail.mil](mailto:Andrew.P.Mayer.civ@mail.mil), (703) 697-9480.

A handwritten signature in blue ink, appearing to read "Alan", is positioned above the printed name.

Alan Gorowitz  
Principal Director  
Strategy, Plans, and Programs

Attachment:

As stated.

cc:

STATE/PM-RSAT

AFRICOM

CENTCOM

EUCOM

INDOPACOM

NORTHCOM

SOCOM

SOUTHCOM

TRANSCOM

USASAC

TRADOC

NAVSUP WSS

NAVICP

NETSAFA

AFSAC

AFSAT

DSCU

MARCOR IP

SCETC

USCG International Affairs (G-CI)

**Security Assistance Management Manual (SAMM), E-Change 480  
Administrative Changes**

1. Change Appendix 6, “Justification and Approval (J&A) for Sole Source Procurement” note to read:

FMS	No
BPC	Yes
Note Input Responsibility	IA
Note Usage:	Mandatory for BPC LOAs which include a sole source requirement. Mandatory for BPC Amendments or Modifications which add or modify a sole source requirement.

2. Appendix 6: Advanced Medium-Range Air-to-Air Missiles (AMRAAM) Classified Defense Articles, the second line of Note Usage is revised to clarify:

Current:	Mandatory for Amendments that add AMRAAM missiles or AMRAAM GCSs.
Change to:	Mandatory for Amendments that add AMRAAM missiles or AMRAAM GCSs if the latest version is not already on the implemented version.

3. Appendix 6: Advanced Threat Infrared Countermeasures System (ATIRCM) and/or Key ATIRCM Components, the second line of Note Usage is revised to clarify:

Current	Mandatory for all Amendments that add ATIRCM, or the ATIRCM Infrared Jam Head (IRJH) or ATIRCM Multi-Band Laser (MBL) when sold separately as spares if not previously included on the case.
Change to:	Mandatory for all Amendments that include ATIRCM, or the ATIRCM Infrared Jam Head (IRJH) or ATIRCM Multi-Band Laser (MBL) when sold separately as spares if not previously included on the case.

4. Appendix 6: Air Intercept Missile-9X (AIM-9X); Category III Missile, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments that add AIM-9X missiles, GUs, CATMs, and NATMs. Mandatory for Amendments that add no additional AIM-9X missiles, GUs, CATMs, or NATMs if the note on the current implemented version of the case varies from this text.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include AIM-9X missiles, GUs, CATMs, and NATMs. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

5. Appendix 6: Harpoon Block II - Category III Missile, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add Harpoon Block II missiles, retrofit kits, and GCU spares.
Change to:	Mandatory for LOAs, Amendments and Modifications that include Harpoon Block II missiles, retrofit kits, and GCU spares. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

6. Appendix 6: Javelin Physical Security and Accountability Plan, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments that add Javelin Missile Systems.
Change to:	Mandatory for LOAs, Amendments and Modifications that include Javelin Missile Systems. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

7. Appendix 6: Joint Air-to-Surface Standoff Missile (JASSM) - Category III Missile, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments or Modifications that add the JASSM AUR or the ITV.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include the JASSM AUR or the ITV. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

8. Appendix 6: Joint Standoff Weapon System (JSOW) - Category III Missile, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments that add JSOW missiles, CFVs, and MSUs.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include JSOW missiles, CFVs, and MSUs. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

9. Appendix 6: Lethal Miniature Aerial Missile System (LMAMS) Switchblade, add a second line of Note Usage to read:

Add	Mandatory for LOAs, Amendments, and Modifications that include the LMAMS Switchblade Missile. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.
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- 10.** Appendix 6: Man-Portable Air Defense Systems - NATO+3, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add MANPADS to cases for NATO, NATO Nations, Japan, Australia and New Zealand.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include MANPADS on cases for NATO, NATO Nations, Japan, Australia and New Zealand. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

- 11.** Appendix 6: Man-Portable Air Defense Systems - Non-NATO, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add MANPADS to cases for purchasers other than NATO, NATO Nations, Japan, Australia and New Zealand.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include MANPADS on cases for purchasers other than NATO, NATO Nations, Japan, Australia and New Zealand. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

- 12.** Appendix 6: Night Vision Devices (NVDs) Physical Security and Accountability - BPC, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add NVDs or image intensifier tubes to a case.
Change to:	Mandatory for Amendments and Modifications that include NVDs or image intensifier tubes. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

- 13.** Appendix 6: Night Vision Devices (NVDs) Physical Security and Accountability - FMS, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add NVDs or image intensifier tubes to a case.
Change to:	Mandatory for Amendments and Modifications that include NVDs or image intensifier tubes. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

- 14.** Appendix 6: Standard Missile 3 (SM-3) - Category III Missiles, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add SM-3 missiles.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include SM-3 missiles. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

15. Appendix 6: Standoff Land Attack Missile-Expanded Response (SLAM-ER) - Category III Missile, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add SLAM-ER missiles, retrofit kits, and GNU spares.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include SLAM-ER missiles, retrofit kits, and GNU spares. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

16. Appendix 6: Tube-Launched, Optically-Tracked, Wire-Guided (TOW-2B) Missiles Physical Security and Accountability, the second line of Note Usage is revised to clarify:

Current	Mandatory for Amendments and Modifications that add TOW-2B missiles.
Change to:	Mandatory for LOAs, Amendments, and Modifications that include TOW-2B missiles. Amendments and Modifications must include the newest version of the note if not on the implemented version of the case.

17. Table C9.T14. Initial Deposit Requirements, add the following row:

Condition:	Initial Deposit Amount
Risk Assessed Payment Schedules	<p>For FMS Partners that require minimal risk mitigation, the payment schedule will require an initial deposit, includes 100% of the highest projected termination liability for the case.</p> <p>For FMS Partners that require a higher level of risk mitigation, the payment schedule will require an initial deposit of at least 50% of the total case value, which must be sufficient to also cover 100% of the highest projected termination liability.</p>

18. C11.3.4. has been updated to align language related to storage charges with a mandatory case note, “Excess Defense Articles (EDA) – Storage Charges for Grant EDA”. Revise with highlighted text to read:

C11.3.4. EDA Pricing. EDA items are priced in accordance with DoD Financial Management Regulations (FMR) 7000.14-R, Volume 15, Chapter 7. Section 706 of Public Law 106-280 (the Security Assistance Act of 2000) states that it is the sense of Congress that the President should make expanded use of the authority to sell EDA by using the flexibility to ascertain the market value of the EDA. USD(C) is responsible for approving pricing exceptions. Storage charges are not automatically applied to EDA transfers; however, reasonable charges will be assessed against items stored beyond 60 days past LOA acceptance. These charges must be stated in an LOA note. See Appendix 6 for the exact note wording.