



DEFENSE SECURITY COOPERATION AGENCY

201 12<sup>TH</sup> STREET SOUTH, SUITE 101  
ARLINGTON, VA 22202-5408

26 JAN 2021

MEMORANDUM FOR DEPUTY UNDER SECRETARY OF THE AIR FORCE FOR  
INTERNATIONAL AFFAIRS  
DEPUTY ASSISTANT SECRETARY OF THE ARMY FOR  
DEFENSE EXPORTS AND COOPERATION  
DEPUTY ASSISTANT SECRETARY OF THE NAVY FOR  
INTERNATIONAL PROGRAMS  
DIRECTOR, DEFENSE CONTRACT MANAGEMENT AGENCY  
DIRECTOR FOR SECURITY ASSISTANCE, DEFENSE FINANCE  
AND ACCOUNTING SERVICE – INDIANAPOLIS OPERATIONS  
DIRECTOR, DEFENSE INFORMATION SYSTEMS AGENCY  
DIRECTOR, DEFENSE LOGISTICS AGENCY  
DIRECTOR, DEFENSE LOGISTICS INFORMATION SERVICE  
DIRECTOR, DEFENSE LOGISTICS AGENCY DISPOSITION  
SERVICES  
DIRECTOR, DEFENSE THREAT REDUCTION AGENCY  
DIRECTOR, MISSILE DEFENSE AGENCY  
DIRECTOR, NATIONAL GEOSPATIAL – INTELLIGENCE  
AGENCY  
DEPUTY DIRECTOR FOR INFORMATION ASSURANCE,  
NATIONAL SECURITY AGENCY

SUBJECT: Security Assistance Management Manual (SAMM), Administrative Changes,  
Defense Security Cooperation Agency (DSCA) Policy 20-89 [SAMM E-Change  
517]

This memorandum updates the SAMM with clerical and administrative changes. This memorandum does not contain contextual policy changes. DSCA will issue contextual changes to the SAMM under a separate policy memo/SAMM E-change. These administrative changes will be included in the online version of the SAMM at <https://samm.dsca.mil>.

The SAMM changes identified in this memorandum are effective immediately. For questions, please contact Erienne Terpak, [Erienne.N.Terpak.civ@mail.mil](mailto:Erienne.N.Terpak.civ@mail.mil), 571-294-9118.

A handwritten signature in blue ink, appearing to read "Alan Gorowitz", is located below the text.

Alan Gorowitz  
Principal Director  
Strategy, Plans, and Programs

Attachment:  
As stated.

cc:

STATE/PM-RSAT  
AFRICOM  
CENTCOM  
EUCOM  
INDOPACOM  
NORTHCOM  
SOCOM  
SOUTHCOM  
TRANSCOM  
USASAC  
SATFA  
TRADOC  
NAVSUP WSS  
NAVICP  
NETSAFA  
AFSAC  
AFSAT  
DSCU  
MARCOR IP  
SCETC  
USCG International Affairs (G-CI)

**Security Assistance Management Manual (SAMM), E-Change 517  
Administrative Changes**

Notice: Changes are highlighted in RED TEXT for each SAMM Admin change below.

- Appendix 6 LOA Note: Principles of Use of Military Unmanned Aerial Systems (UASs) - FMS:

Appendix 6 -- Principles of Use of Military Unmanned Aerial Systems (UASs) - FMS

<b>Note Text:</b>	<p><i>Current Wording:</i></p> <p>1) Not to modify U.S.-origin Unmanned Aerial Systems (UASs) with U.S.-or foreign-origin technologies without USG permission and to obtain prior USG consent for the integration and/or use of U.S.-origin or non-U.S.-origin UASs;</p> <p><i>Revised Wording:</i></p> <p>1) Not to modify U.S.-origin Unmanned Aerial Systems (UASs) with U.S.-or foreign-origin technologies without USG permission and to obtain prior USG consent for the integration and/or use of U.S.-origin <b>technologies</b> or non-U.S.-origin UASs;</p>
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- Update name/terminology from “Guidance Navigational Unit (GNU)” to “Guidance Control Unit (GCU)” in Table C8.T4. and Appendix 6 LOA Note – “Standoff Land Attack Missile-Expanded Response (SLAM-ER)”:

Table C8.T4. Defense Articles Designated for EEUM for all FMS-eligible Countries

EEUM-DESIGNATED DEFENSE ARTICLES	DESCRIPTION
Standoff Land Attack Missiles Expanded Response (SLAM-ER)	<p><i>Current Wording:</i></p> <p>SLAM-ER or other specified SLAM-ER defense articles, (Retrofit kits and <b>Guidance Navigational Units (GNU)</b>).</p> <p><i>Revised Wording:</i></p> <p>SLAM-ER or other specified SLAM-ER defense articles, (Retrofit kits and <b>Guidance Control Unit (GCU)</b>)</p>

Appendix 6 – Standoff Land Attack Missile-Expanded Response (SLAM-ER) - Category III Missile

<b>Note Usage</b>	<p><i>Current Wording:</i></p> <p>Mandatory for FMS LOAs that include SLAM-ER missiles, retrofit kits and <b>Guidance Navigational Unit (GNU)</b> spares.</p> <p><i>Revised Wording:</i></p> <p>Mandatory for FMS LOAs that include SLAM-ER missiles, retrofit kits and <b>Guidance Control Unit (GCU)</b> spares.</p>
<b>Note Text:</b>	<p><i>Current Wording:</i></p> <p>1) Requirement. The SLAM-ER missile weapon system is accorded Category III protection as addressed in Department of Defense (DoD) 5100.76-M "Physical Security of Sensitive Conventional Arms, Ammunition, and Explosives," current version. The <b>Guidance Navigational Unit (GNU)</b> is accorded Category II storage protection with an Intrusion Detection System (IDS) or is continuously manned or under constant surveillance in such a manner that unauthorized entry into and around the storage structures can be detected. ...</p> <p><i>Revised Wording:</i></p> <p>1) Requirement. The SLAM-ER missile weapon system is accorded Category III protection as addressed in Department of Defense (DoD) 5100.76-M "Physical Security of Sensitive Conventional Arms, Ammunition, and Explosives," current version. The <b>Guidance Control Unit (GCU)</b> is accorded Category II storage protection with an Intrusion Detection System (IDS) or is continuously manned or under constant surveillance in such a manner that unauthorized entry into and around the storage structures can be detected. ...</p>

3. Each FMS eligible government requires a unique EX Number suffix should there be a need to ship explosive materials in the U.S. (See [DSCA Policy 11-15](#) for more information.) Table C4.T2, entry for the Republic of South Sudan, is updated with EX Number Suffix “187”.

COUNTRY/TERRITORY	SC CUSTOMER CODE	COMBATANT COMMAND <sup>1</sup>	REGION GROUPING <sup>2</sup>	FMS AECA ELIGIBLE <sup>3</sup>	ACCEL. CASE CLOSURE ELIGIBLE	EX NUMBER SUFFIX
Republic of South Sudan	SX	AF	AFR	Yes	Yes	<b>187</b>

4. Update SAMM Section C9.11.8.2. to align with OSD Legal review on Arrearage:

*Current Wording:*

C9.11.8.2. Delinquent Accounts Procedures. DFAS Indianapolis is responsible for assessing interest and collecting overdue debts to FMS cash sales. This is accomplished by formal and informal contacts with purchaser representatives, requests for collection assistance from the SCO and DSCA, and contacts with the Department of State to determine additional collection actions. When all collection means have been exhausted, DFAS Indianapolis refers the delinquent account to DSCA (Directorate of Business Operations (DBO)), and provides the following supporting data: the debt history including prior collection efforts; a description of disputes between the purchaser and the United States; a statement that resolution through the normal military channel with responsible foreign officials concerning the collection has failed; and an assessment of any adverse impact on the purchaser if the issue is raised to the diplomatic level. **DSCA (Directorate of Business Operations (DBO)) recommends further action to be taken by OSD or refers the debt to the Department of State for diplomatic assistance.** DFAS Indianapolis carries delinquent accounts on the accounting records even after primary collection responsibility is passed to DSCA and the Department of State.

*Revised Wording:*

C9.11.8.2. Delinquent Accounts Procedures. DFAS Indianapolis is responsible for assessing interest and collecting overdue debts to FMS cash sales. This is accomplished by formal and informal contacts with purchaser representatives, requests for collection assistance from the SCO and DSCA, and contacts with the Department of State to determine additional collection actions. When all collection means have been exhausted, DFAS Indianapolis refers the delinquent account to DSCA (Directorate of Business Operations (DBO)), and provides the following supporting data: the debt history including prior collection efforts; a description of disputes between the purchaser and the United States; a statement that resolution through the normal military channel with responsible foreign officials concerning the collection has failed; and an assessment of any adverse impact on the purchaser if the issue is raised to the diplomatic level. **DSCA DBO recommends further action to be taken by OSD, refers the debt to the Department of State for diplomatic assistance, or refers the debt to the Department of Justice for adjudication.** DFAS Indianapolis carries delinquent accounts on the accounting records even after primary collection responsibility is passed to DSCA and the Department of State.