

DEFENSE SECURITY COOPERATION AGENCY

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23 OCT 2024

MEMORANDUM FOR DEPUTY UNDER SECRETARY OF THE AIR FORCE FOR INTERNATIONAL AFFAIRS

DEPUTY ASSISTANT SECRETARY OF THE ARMY FOR DEFENSE EXPORTS AND COOPERATION

DEPUTY ASSISTANT SECRETARY OF THE NAVY FOR INTERNATIONAL PROGRAMS

DIRECTOR, DEFENSE CONTRACT MANAGEMENT AGENCY

DIRECTOR, DEFENSE INFORMATION SYSTEMS AGENCY

DIRECTOR, DEFENSE LOGISTICS AGENCY

DIRECTOR, DEFENSE THREAT REDUCTION AGENCY

DIRECTOR, MISSILE DEFENSE AGENCY

DIRECTOR, NATIONAL GEOSPATIAL-INTELLIGENCE AGENCY

DIRECTOR, SECURITY COOPERATION ACCOUNTING DIRECTORATE, DEFENSE FINANCE AND ACCOUNTING SERVICE, INDIANAPOLIS OPERATIONS

DIRECTOR OF CYBERSECURITY DIRECTORATE AND DEPUTY NATIONAL MANAGER FOR NATIONAL SECURITY SYSTEMS. NATIONAL SECURITY AGENCY

SUBJECT: Defense Security Cooperation Agency Policy Memorandum 24-72, Updates to Security Assistance Management Manual Glossary [SAMM E-Change 717]

This memorandum updates a tranche of terms and definitions in the DSCA Security Assistance Management Manual (SAMM) glossary for enhanced clarity on security cooperation language throughout the community. The SAMM glossary updates are a result of the DSCA Data Management program that includes updating and designating official security cooperation terms within DSCA's data related products. The policy in the attachment is incorporated into the SAMM at https://samm.dsca.mil.

If you have questions concerning this guidance, please contact DSCA (Office of Business Operations, Information Management and Technology, Data Management Artificial Intelligence (OBO/IMT/DMAI)) and DSCA (Office of Strategy, Plans, and Policy, Execution Policy and Analysis Directorate (SPP/EPA)) at dsca.ncr.spp.mbx.epa@mail.mil. Please reference the DSCA policy number and memo subject.

David Ferrari

Assistant Director

Strategy, Plans, and Policy

Attachment:

SAMM E-Change 717 – Updates to SAMM Glossary

Attachment: Security Assistance Management Manual E-Change 717

Updates to SAMM Glossary

1. Update the following terms and definitions in the SAMM glossary:

TERM	DEFINITION	LINK
FROM: Authorization Act	FROM: Basic, substantive, legislation that establishes or continues the legal operation of a federal program or agency, either indefinitely or for a specific period of time, or which sanctions a particular type of obligation or expenditure. An authorization normally is a prerequisite for a subsequent appropriation but does not itself provide budget authority. Under the rules of both houses, the appropriation for a program or agency may not be considered until its authorization has been considered; however, failure to pass an authorization bill will not prevent enactment of an appropriations act. An authorization also may limit the amount of budget authority to be provided or may authorize the appropriation of "such sums as may be necessary.	N/A
TO: Authorization Act	TO: Basic, substantive; legislation enacted by Congress that establishes or continues the legal operation of a federal program or agency, either indefinitely or for a specific period of time, or which sanctions a particular type of obligation or expenditure. An authorization normally is a prerequisite for a subsequent appropriation but does not itself provide budget authority. Under the rules of both houses, the appropriation for a program or agency may not be considered until its authorization has been considered; however, failure to pass an authorization bill will not prevent enactment of an appropriations act. An authorization also may limit the amount of budget authority to be provided or may authorize the appropriation of "such sums as may be necessary."	
Blanket Order Case [Foreign Military Sales]	FROM: An agreement between a foreign customer and the U.S. government for a specific category of items or services (including training) with no definitive listing of items or quantities. The case specifies a dollar ceiling against which orders may be placed.	N/A
	TO: A Foreign Military Sales Letter of Offer and Acceptance (LOA) that provides categories of defense articles and/or defense services with no definitive listing of items, quantities, or Months of anticipated materiel	

TERM	DEFINITION	LINK
	delivery or performance of services with the intent to use the lines on the LOA until funds are exhausted.	
Building Partner Capacity (BPC) Programs	FROM: Security cooperation and security assistance activities that are funded with United States Government (USG) appropriations and administered as cases within the FMS infrastructure. These programs provide defense articles and/or services to other USG departments and agencies under the authority of the Economy Act or other transfer authorities for the purpose of building the capacity of partner nation security forces and enhancing their capability to conduct counterterrorism, counter drug, and counterinsurgency operations, or to support U.S. military and stability operations, multilateral peace operations, and other programs.	FROM: N/A
	TO: Security cooperation and security assistance activities funded with USG appropriations (not including Foreign Military Sales Credit and Military Assistance Program/Merger).	TO: DoD 7000.14-R Financial Management Regulation Volume 15, Chapter 1
Contract Administration Services (CAS) Charge	FROM: A surcharge applied to all FMS purchases from procurement to cover the cost of contract administration, quality assurance and inspection, and contract audit. The surcharge percentage depends upon any contract administrative reciprocal agreements with a particular purchasing country.	N/A
	TO: A surcharge that is collected and applied based on the value of payments made to contractors for procured items and services purchased through a Foreign Military Sales case. This surcharge covers the cost of quality assurance and inspections, contract management, and contract audits. The CAS percentage varies and is contingent upon contract administrative reciprocal agreements with the purchasing country.	
Country Team	FROM: Senior members of USG agencies assigned to a U.S. diplomatic mission overseas, and subject to the direction and supervision of the Chief, U.S. Mission (Ambassador).	FROM: N/A
	TO: The senior, in-country, U.S. coordinating and supervising body, headed by the chief of the U.S. diplomatic mission, and composed of the senior member of each represented U.S. department or agency, as desired by the chief of the U.S. diplomatic mission.	TO: JP 3-07, Joint Stabilization Activities
FROM: Defense Article - Military Sales	FROM: As defined, Foreign Assistance Act, Section 644 (22 U.S.C. 2403) and Arms Export Control Act, section 47(3) (22 U.S.C. 2794), includes any weapon,	22 USC 2403 22 USC 2794

TERM	DEFINITION	LINK
	weapons system, munitions, aircraft, vessel, boat, or other implement of war; any property, installation, commodity, material, equipment, supply, or goods used for the purposes of furnishing military assistance or making military sales; any machinery, facility, tool, material, supply, or other item necessary for the manufacture, production, processing, repair, servicing, storage, construction, transportation, operation, or use of any other defense article or any component or part of any articles listed above, but shall not include merchant vessels, or as defined by the Atomic Energy Act of 1954, as amended (42 US Code 2011), source material, byproduct material, special nuclear material, production facilities, utilization facilities, or atomic weapons or articles involving Restricted Data.	
TO: Defense Article [Foreign Assistance Act; Arms Export Control Act, not including commercial sales subject to the	TO: (1) Any weapon, weapons system, munition, aircraft, vessel, boat, or other implement of war; (2) Any property, installation, commodity, material,	
International Traffic in Arms Regulation]	equipment, supply, or goods used for the purposes of furnishing military assistance or making military sales;	
	(3) Any machinery, facility, tool, material supply, or other item necessary for the manufacture, production, processing repair, servicing, storage, construction, transportation, operation, or use of any article listed in this subsection; or	
	(4) Any component or part of any article listed in this subsection; but shall not include merchant vessels or, as defined by the Atomic Energy Act of 1954, as amended (42 U.S.C. 2011 et seq.), source material (except uranium depleted in the isotope 235 which is incorporated in defense articles solely to take advantage of high density or pyrophoric characteristics unrelated to radioactivity), by-product material, special nuclear material, production facilities, utilization facilities, or atomic weapons or articles involving Restricted Data.	
Defense Security Cooperation Agency (DSCA)	FROM: The agency that performs administrative management, program planning, and operations functions for U.S. military assistance programs at the DoD level under the policy direction of the Under Secretary of Defense (Policy) (USD(P)).	FROM: DSCA.mil
	TO: An agency, under the authority, direction, and control of the Under Secretary of Defense for Policy (USD(P)), that directs, administers, and provides DoDwide guidance to the DoD Components and DoD representatives to U.S. missions abroad for the	TO: DoD Directive 5105.65, DSCA

TERM	DEFINITION	LINK
	execution of DoD security assistance and security cooperation programs over which DSCA has responsibility, in accordance with <u>Chapter 32</u> and <u>Chapter 39</u> of title 22 U.S.C., <u>DoD Directive (DoDD)</u> <u>5132.03</u> , other laws, and <u>DoDD 5105.65</u> .	
FROM: Defense Service - Military Sales	FROM: As defined Foreign Assistance Act, Section 644 (22 U.S.C. 2403) and Arms Export Control Act (AECA), section 47(3) (22 U.S.C. 2794), defense service includes any service, test, inspection, repair, training, publication, technical or other assistance, or defense information used for the purpose of furnishing military assistance or Foreign Military Sales, but does not include military education and training activities or design and construction services under section 29, AECA.	22 USC 2403 22 USC 2794
TO: Defense Service [Foreign Assistance Act (FAA); Arms Export Control Act (AECA)]	TO: Any service, test, inspection, repair, training, publication, technical or other assistance, or defense information used for the purpose of furnishing military assistance or sales of the United States, but does not include military education and training activities under section 2347 of the FAA (22 U.S.C 2347) or design and construction services under section 29 of the AECA.	
Defined Order Case	FROM: These are FMS cases characterized by orders for specific defense articles and services that are separately identified line items on the LOA.	N/A
	TO: A Letter of Offer and Acceptance (LOA) that provides specific defense articles and/or defense services with definitive items, quantities, and/or Months of anticipated materiel delivery or performance of services on the LOA lines.	
Defense Transportation System (DTS)	FROM: The collection of transportation activities and carriers belonging to or under contract to the DoD. The DTS includes commercial and organic aircraft and ships, and commercial small package services under contract to the DoD, as well as the operation of U.S. military air and ocean terminals in and outside of the United States.	FROM: N/A
	TO: The portion of the worldwide transportation infrastructure that supports DoD transportation needs in peace and war. DTS consists of two major elements: military and commercial resources. These resources include aircraft, assets, services, and systems organic to, contracted for, or controlled by the DoD. DoD's infrastructure, including ports, airlift, sealift, railway, highway, in-transit visibility, information management	TO: DoD Directive 4500.09 Transportation and Traffic Management

TERM	DEFINITION	LINK
	systems, customs, and traffic management that the DoD maintains and exercises in peacetime, is a vital element of the DoD's capability to project power worldwide. It provides for responsive force projection and a seamless transition between peacetime and wartime operations.	
DoD Components [DSCA]	FROM: The Office of the Secretary of Defense; the Military Departments; the Joint Chiefs of Staff; the Combatant Commands; the Office of the Inspector General, Department of Defense; the Defense agencies; and DoD field activities.	FROM: N/A
	TO: The Office of the Secretary of Defense, the Military Departments, the Joint Chiefs of Staff, the Combatant Commands, the DoD Office of the Inspector General Department of Defense, the Defense agencies, and DoD field activities.	TO: DoD Directive 5105.65, DSCA
End Item	FROM: A final combination of end products, component parts, and/or materials that is ready for its intended use, e.g., aircraft, ship, tank, mobile machine shop.	FROM: N/A
	TO: The final production product when assembled, or completed, and ready for issue or deployment.	TO: <u>Defense Acquisition</u> <u>University Glossary</u>
FROM: Financial Management Regulation (DoD FMR)	FROM: [DoD 7000.14-R, Volume 15, Security Assistance Policy and Procedures]. A manual published by the Defense Finance and Accounting Service under the authority of DoDI 7000.14. It establishes basic financial procedures for security assistance activities involving management, fiscal matters, accounting, pricing, budgeting for reimbursements to DoD appropriations accounts and revolving funds, auditing, international balance of payments, and matters affecting the DoD budget.	FROM: Department of Defense Financial Management Regulation (DoD FMR), DoD 7000.14-R
TO: DoD Financial Management Regulation (DoD FMR)	TO: [DoD 7000.14 R, Volume 15, Security Assistance Policy and Procedures]. A manual published by the Defense Finance and Accounting Service under the authority of DoD Instruction (DoDI) 7000.14. It establishes basic financial procedures for security assistance activities involving management, fiscal matters, accounting, pricing, budgeting for reimbursements to DoD appropriations accounts and revolving funds, auditing, international balance of payments, and matters affecting the DoD budget.	TO: OUSD (Comptroller) Financial Management Regulation

2. Add the following terms and definitions to the SAMM glossary:

TERM	DEFINITION	LINK
Acquisition and Cross- Servicing Agreement	Agreement, negotiated on a bilateral basis with countries or international organizations, that allow U.S. forces to exchange most common types of support, including food, fuel, transportation, ammunition, and equipment.	Joint Publication 3-16, Multinational Operations 10 USC 2350
Anticipated Offer Date [Foreign Military Sales (FMS)]	The date an FMS Letter of Offer and Acceptance (LOA) is anticipated to be offered to the customer based on the standards set for the case development category of the LOA.	N/A
Arms Export Control Act (AECA), Section 36(b) Congressional Notification (CN) Transmittal Number	The 4-digit alphanumeric character assigned by DSCA to each AECA, Section 36(b) CN that identifies the year and sequential number of the transmittal (e.g. 03-30, 03-AB, 0A-03, or 03-0A, depending on the type of CN) for tracking and documentation.	N/A
Assessment and Budget Submittal (ABS)	Report from the geographic Combatant Command (CCMD) to DSCA which communicates a summary of existing humanitarian assistance needs and gaps in the region and identifies Overseas Humanitarian, Disaster, and Civic Aid (OHDACA) projects and other OHDACA funding requirements to address regional needs, capability gaps, and CCMD objectives.	N/A
Building Partner Capacity (BPC) Program Code	"Security Cooperation Customer Code" used for BPC security cooperation programs' cases to identify BPC efforts by their distinct program authorities, appropriations, and availability/expiration of funds.	N/A
Case Management Control System (CMCS)	A financial and logistical tracking system used by the U.S. Air Force for Foreign Military Sales (FMS) cases. It provides for the creation and maintenance of FMS case file data for case planning, execution, and management. This central collection point performs unique FMS accounting functions in real-time with online interactive financial management capabilities and updating/reporting operations that interface with other systems during the life of a case. Such functions include obligation authority, commitments, expenditure authority, disbursement of funds, customer billing, total financial reporting, case oversight, and delivery of goods including line and case closure.	N/A
Program Master Plan (Foreign Military Sales (FMS))	A plan developed by a Case Manager that separates a FMS case into management components, indicates significant activities in the execution of the case, and establishes an implementation schedule. The plan is drawn from more detailed program planning documents used by the program office and is tailored to fit the	N/A

TERM	DEFINITION	LINK
	complexity of the case. The plan covers: FMS case description, key milestones (e.g., contract status, transportation plan, delivery schedule, training, contractor support); status, issues/risk; along with key points of contact and responsibilities. The Case Manager provides the Master Plan to higher authority and to the FMS customer to forecast events and track progress.	
Centralized Integrated System International Logistics (CISIL)	A system used by the U.S. Army and Missile Defense Agency for the management of Foreign Military Sales (FMS) cases. The system maintains data from country request to FMS case closure. The system produces logistics requisitions, case status, status of delivery, repair status, supply discrepancy status, and other management reports.	N/A
Chief of Mission (COM)	The principal officer in charge of a diplomatic facility of the United States, including any individual temporarily assigned to be in charge of such a facility.	Joint Publication 3-08, Interorganizational Cooperation
Chairman of the Joint Chiefs of Staff (CJCS) Project Code	Codes assigned by the CJCS that provide precedence for requisition processing and supply decisions.	Chairman of the Joint Chiefs of Staff Instruction (CJCSI) 4110.01F, Joint Materiel Priorities and Allocation
Combatant Command (CCMD)	A unified or specified command with a broad continuing mission under a single commander established and so designated by the President, through the Secretary of Defense and with the advice and assistance of the Chairman of the Joint Chiefs of Staff. Also called CCMD.	DoD Dictionary - (not publicly releasable)
Country Program Monitoring (CPM) [Overseas Humanitarian, Disaster, and Civic Aid]	DoD's periodic review of the relationship between Overseas Humanitarian Disaster, and Civic Aid (OHDACA) project outcomes and strategic conditions in a partner nation or region.	N/A
Country Team Assessment (CTA)	A USG coordinated position of senior U.S. embassy leadership that includes an assessment of a proposed transfer and provides key information necessary for USG evaluation. CTAs can be provided as published cables or dated memos on embassy letterhead and signed by a member of the country team.	N/A
Custody Transfer Document [Excess Property, Humanitarian Relief]	A document generated within the Overseas Humanitarian Shared Information System (OHASIS) for documenting an authorized Department of State (State) representative's acknowledgement that DoD Excess Property authorized under 10 USC 2557 has been transferred from DoD into State custody.	N/A
Defense Agencies Initiative (DAI)	A Defense Logistics Agency-led system for the budget, finance, and accounting operations of most DoD	Defense Agencies Initiative

TERM	DEFINITION	LINK
	Defense Agencies in order to achieve accurate and reliable financial information in support of financial accountability and effective and efficient decision-making throughout the Defense Agencies in support of the missions of the warfighter.	
Defense Integrated Financial System (DIFS)	A financial system providing DoD-level financial management functions for the security assistance (SA) program. This includes centralized Foreign Military Sales (FMS) trust fund accounting, foreign customer billing, and financial management reporting. DIFS consolidates FMS data from the Army, Navy, Air Force, and other implementing agencies, and provides efficient accountability for oversight of the financial and program management aspects of SA.	DoD Information Technology Portfolio Repository (not publicly releasable)
Defense Security Assistance Management Systems (DSAMS)	A DoD system used for the development and implementation of all unclassified cases for Foreign Military Sales, Building Partner Capacity, International Military Education and Training, and other aspects of Security Cooperation involving the transfer of defense articles, services, or training through sale, grant, or lease to allied and friendly foreign partners and international organizations under the authority of the Arms Export Control Act (AECA) , the Foreign Assistance Act (FAA) , and other laws and regulations.	N/A
Case Performance Reporting System	A system used by DSCA to provide unclassified and classified reports to Congress, Department of State, and Department of Commerce with a DoD-wide view of Foreign Military Sales as well as other DoD and State sales programs information. The system is sourced with monthly transactions received from Implementing Agencies through Defense Security Assistance Management System and quarterly materiel delivery transactions are received from Defense Integrated Financial System.	N/A
End Use Monitoring	In order to improve accountability with respect to defense articles and defense services sold, leased, or exported under this chapter or the Foreign Assistance Act of 1961 (22 U.S.C. 2151 et seq.), a USG program which provides for the end-use monitoring of such articles and services.	22 USC 2785
Joint Consolidation Point (Building Partner Capacity)	The Contiguous U.S. location where defense articles on Building Partner Capacity cases are consolidated, as required, prior to transfer.	N/A

3. Remove the following terms and definitions from the SAMM glossary as they are not utilized in the SAMM:

TERM	DEFINITION	LINK
Coordinating Authority	A commander or individual assigned responsibility for coordinating specific functions or activities involving forces of two or more military departments, two or more joint force components, or two or more forces of the same service. The commander or individual has the authority to require consultation between the agencies involved, but does not have the authority to compel agreement. In the event that essential agreement cannot be obtained, the matter shall be referred to the next senior in the reporting chain. This authority is given to the Senior Defense Official or the Defense Attache; (SDO/DATT) by DoDD 5105.75, Department of Defense Operations at U.S. Embassies, December 21, 2007.	<u>DoDD 5205.75</u>
Defense Article - Commercial Sales	Any item designated on the U.S. Munitions List (USML), Section 121.1 of the International Traffic in Arms Regulation, or technical data recorded or stored in any physical form, models, mockups or other items that reveal technical data directly relating to items designated on the USML. It does not include basic marketing information on function or purpose or general system descriptions.	U.S. Munitions List (22 CFR 121)
Defense Service Commercial Sales	The furnishing of assistance (including training) to foreign persons, whether in the United States or abroad in the design, development, engineering, manufacture, production, assembly, testing, repair, maintenance, modification, operation, demilitarization, destruction, processing or use of defense articles; the furnishing to foreign persons of any technical data controlled under the International Traffic in Arms Regulation whether in the United States or abroad; or military training of foreign units and forces, regular and irregular, including formal or informal instruction of foreign persons in the United States or abroad or by correspondence courses, technical, educational, or information publications and media of all kinds, training aid, orientation, training exercise, and military advice.	N/A

4. Remove the following terms and definitions from the <u>Reconciliation and Closure Guide definitions</u> with the intent to utilize the SAMM glossary as the source for terms and definitions:

TERM	DEFINITION	
Arms Export Control Act (AECA)	The basic U.S. law providing the authority and general rules for the conduct of FMS and commercial sales of defense articles, defense services, and training.	
Building Partner Capacity (BPC)	Building Partner Capacity (BPC) programs encompass security cooperation and security assistance activities that are funded with U.S. Government (USG) appropriations and administered as cases within the Foreign Military Sales (FMS) infrastructure. BPC programs executed through existing security assistance processes are accomplished on pseudo Letter of Offer and Acceptance (LOA).	
Contract Administration	All the activities associated with the performance of a contract from pre award to closeout.	
Defense Article	Any weapon, weapons system, munitions, aircraft, vessel, boat, or other implement of war; any property, installation, commodity, material, equipment, supply, or goods used for the purposes of making military sales; any machinery, facility, tool, material, supply, or other item necessary for the manufacture, production, processing, repair, servicing, storage, construction, transportation, operation, or use of any other defense article or any component or part of any article listed above, but shall not include merchant vessels, major combatant vessels (10 U.S.C.7307), or as defined by the Atomic Energy Act of 1954, as amended (42 U.S.C.2011), source material, by product material, special nuclear material, production facilities, utilization facilities, or atomic weapons or articles involving Restricted Data. [Section 644(d), FAA and Section 47(3), AECA]	
Defense Finance and Accounting Service (DFAS)	DFAS is responsible for the DoD centralized billing, collecting, and trust fund accounting for the FMS program	
Defense Integrated Financial System (DIFS)	The DFAS accounting system supporting the corporate Security Assistance accounting business area, specifically the FMS program	
Defined Order LOA (CASE)	Characterized by separate line items containing a specified period of performance which may include individually listed items or dollar value lines for which requisitions (for hardware lines) are initiated by the IA following LOA implementation.	
Defense Security Assistance Management System (DSAMS)	System used to develop Price and Availability (P&A) and develop and implement LOI, LOA and lease documents.	
Defense Security Cooperation Agency (DSCA)	DSCA provides timely and effective direction, supervision, and oversight of security cooperation programs in support of U.S. national security and foreign policy objectives; and promotes stable security relationships with friends and allies through military assistance.	
Defense Services	Includes any service, test, inspection, repair, training, publication, technical or other assistance, or defense information (as defined in section 644(e) of the Foreign Assistance Act (FAA) of 1961), used for the purposes of making military sales, but does not include design and construction services under section 29 of the Arms Export Control Act of 1976, as amended.	

TERM	DEFINITION
Department of Defense	Provides all DoD components with the policy regulation, and procedures within the area
Financial Management	of responsibility of the DoD Comptroller. Volume 15 of this regulation establishes the
Regulation (DoD FMR)	accounting, pricing, budgeting and reporting policy and procedures necessary to
	implement the financial management requirements of the AECA and FAA.